

## UNLEASH THE POWER OF ADHOCRACY IN THE FACE OF EMERGING RISKS

Emerging risks are newly developing risks that cannot yet be fully assessed but could, in the future, affect the viability of an organization's strategy and business model. A risk-savvy culture sometimes needs an informal adhocracy to identify emerging risks in a timely manner.

When the National Association of Corporate Directors (NACD) published its Report of the NACD Blue Ribbon Commission® — Risk Governance: Balancing Risk and Reward in 2009, it recommended 10 timeless principles to assist boards in strengthening their risk oversight process. One principle was: "Consider emerging and interrelated risks: What's around the next corner?" The NACD report noted that boards need to "look forward to understand elements in the environment — macroeconomic, political, technological, demographic, climatic/ environmental — that may impact the conduct and effectiveness of the business in the future."1

Most organizations apply their risk assessment process periodically. But as everyone has learned during the pandemic, change never ceases. With risk by nature being disruptive, new developments often arise in between periodic risk assessments.

## **Key Considerations**

Enter adhocracy. The term "adhocracy" has evolved to describe an organizational approach that cuts across normal bureaucratic lines to capture opportunities, solve problems and get results.<sup>2</sup> An adhocracy structure is flexible, adaptable and open to fresh perspectives on the business environment.

- Report of the NACD Blue Ribbon Commission® Risk Governance: Balancing Risk and Reward, National Association of Corporate Directors, October 2009, Chapter 4, pages 14-19.
- <sup>2</sup> Adhocracy: The Power to Change, Robert H. Waterman, 1990.



Timely identification of emerging risks between scheduled risk assessments may depend more on adhocracy than traditional, formal processes because these risks are anticipatory in nature and are often issues that are not on management's radar. Ad hoc activities supplement established risk management processes and can lend themselves well to the fluid world of emerging risks.

Smaller organizations usually find adhocracy easier to implement than larger ones, thanks to less bureaucracy and hierarchy. But regardless of the company's size, management must foster a risk-savvy culture that facilitates the recognition and communication of emerging risks up, down and across the enterprise so that critical and creative thinking can flourish. Below are six suggestions on how management can work toward such a culture and, in doing so, inform the board's risk oversight.

Conduct brainstorming sessions. Brainstorming is one of the most commonly applied expressions of adhocracy. It brings the right people together to focus on one or more issues of mutual interest. The Latin phrase "ad hoc" translates as "for this," meaning "for this special purpose" (e.g., to identify emerging risks). While these activities may be carried out through a formal management risk (or other "ad hoc") committee, they may also be spontaneous, unplanned knowledge-sharing sessions to ascertain whether changes have occurred internally or externally that warrant closer attention.

Executives at one Fortune 500 company describe these activities as "taking a pause" to discuss risks to the business, particularly enterprise risks that present obstacles to achieving the organization's objectives. Brainstorming may focus on identifying extreme but plausible risk scenarios, such as a pandemic similar to COVID-19, a precipitous economic decline, an unexpected spike in interest rates or signals of impending change in the regulatory climate in key markets.

Encourage a cross-functional, cross-unit perspective to circumvent new risks. In large organizations with different operating units, it is important to understand how support functions and units interact with each other and with outside parties. Ad hoc sessions should embrace a cross-functional, cross-unit view. For example:

- Is procurement operating independently of research and development (R&D), design engineering, and finance in the pursuit of functional excellence? If so, significant exposure to excess and obsolete inventory can emerge.
- Do two or more operating units sell to the same customers? If so, customer concentrations should be monitored on a consolidated basis, not just for individual units.
- Do multiple units source from the same supplier?
   If so, is business continuity risk exposure monitored over time on an enterprisewide basis?
   If not, how should that be done?

Keep it fresh. While emerging risks may be identified through established committees, monitoring processes and forward-looking key risk indicators, a constantly changing business environment necessitates shaking things up to encourage people to think out of the box. To illustrate:

- Providing the latest information on market developments — perhaps sourced from the organization's various intelligence gathering functions — grounds the dialogue in business realities, keeps the assessment evergreen and can elicit new insights into possible emerging risks.
- To overcome undue influence from the blinders of cognitive bias, ad hoc (and formal) assessments should encourage dissenting points of view, ensure that all views are heard (and considered) from the right sources, and stimulate creative and divergent thinking. This may mean holding back the smartest and most senior people in the room.

 Giving license to longer-term thinking can unleash dialogue that results in envisioning very different risks to the business. The World Economic Forum uses a 10-year horizon when conducting its annual risk study. Considering risks over a longer horizon is often a key distinction between organizations actively working toward alleviating sustainability risk, for example, and those who give lip service to such issues due to short-termism.

Pay attention to execution of the strategy. The 2009 NACD report suggests that boards focus on the risk of management failing to execute the strategy either due to unwillingness or lack of capabilities. A more recent NACD survey noted that nearly 70% of directors believe that their boards must strengthen their understanding of the risks and opportunities affecting company performance.<sup>3</sup>

The organization's monitoring of performance should not be limited to the traditional retrospective metrics that "keep score" against quality, cost, time, innovation, customer loyalty and employee satisfaction targets. Such metrics should be supplemented with anticipatory and forward-looking indicators and trending metrics linked to the most critical risks to executing the strategy.

Watch out for "gray rhinos." In 2018, NACD issued a report on board oversight of disruptive risks and the importance of adaptive governance as a framework for overseeing such risks. 4 Management should assess the velocity and persistence of significant risk events and the organization's response readiness.

Ad hoc sessions should carefully consider possible disruptive risk events that are high impact, high velocity and high persistence so that focused efforts are undertaken to develop and improve response plans. Apart from the so-called "black swans" — the risks that no one

sees coming — these "gray rhinos"<sup>5</sup> can be just as threatening if they are disregarded until it is too late. Some examples include the bursting of the housing bubble in 2008, the impact of digital technologies on business models and the effects of an airborne virus pandemic such as COVID-19.

**Expect the board to play a part in recognizing emerging risks.** Boards should be resourceful
in considering external sources for insights on
key topics. These sources may include industry
developments, technological advances, investor
feedback, benchmarking against competitors
and changes in the regulatory environment. As
there is no formal playbook for the board to follow
when taking this initiative, such a collective effort
amounts to adhocracy at its finest.

The 2009 NACD report states that the board is positioned to provide a value-added perspective on emerging risks because it is "inherently less insular than a management team might be on [an] issue." This perspective is fostered by strong board dynamics in which directors engage senior management openly and collaboratively, retaining an independent mindset on the shareholders' behalf.

In summary, the board should foster a risk-savvy culture that encourages management to look out far enough, monitor what matters both internally and externally, and devote efforts to assess the implications of change on the business. Effective adhocracy supports this culture by augmenting the formal processes management has put in place. Employees who are risk-aware and prone to visualizing the big enterprisewide picture should be empowered to take the initiative to "connect the dots" when new developments emerge, determine whether the entity's risk profile has been altered in a significant way, and recommend to decision-makers the best approach to capitalize on market opportunities and address emerging risks.

<sup>&</sup>lt;sup>3</sup> The 2019 Governance Outlook: Projections on Emerging Board Matters, NACD, 2018: www.nacdonline.org/analytics/survey.cfm?ltemNumber=64105.

<sup>4</sup> Report of the NACD Blue Ribbon Commission® on Adaptive Governance: Board Oversight of Disruptive Risks, NACD, 2018: http://boardleadership.nacdonline.org/Disruptive-Risk-DB.html.

The Gray Rhino: How to Recognize and Act on the Obvious Dangers We Ignore, by Michele Wucker, St. Martin's Press, April 2016.

## **Questions for Boards**

Following are some suggested questions that boards of directors may consider, based on the risks inherent in the entity's operations:

- Is the board apprised in a timely manner of significant changes in the enterprise's risk profile? Is the board satisfied that management is enabling the appropriate collaboration and informal dialogue up, down and across the enterprise to identify emerging risks in a timely manner? Does the exercise result in appropriate discussions and response plans on a timely basis?
- Is the board satisfied that management is continuously monitoring changes in the business environment to identify impacts on the assumptions and risks inherent in the corporate strategy? Is management looking out far enough when assessing risk to avoid constraining risk assessments with short-term thinking? Are the interrelationships among risks and interactions among operating units considered?
- Is management bringing enough creativity to risk assessments to stimulate fresh, unbiased thinking about emerging risks? Is the board engaged in these assessments in an appropriate way?

## **How Protiviti Can Help**

Protiviti assists boards and executive management with assessing the enterprise's risks and the capabilities for managing those risks. We help organizations identify and prioritize their risks, including emerging risks that can impair their reputation, brand image and enterprise value.

Protiviti (www.protiviti.com) is a global consulting firm that delivers deep expertise, objective insights, a tailored approach and unparalleled collaboration to help leaders confidently face the future. Protiviti and our independent and locally owned Member Firms provide clients with consulting and managed solutions in finance, technology, operations, data, analytics, governance, risk and internal audit through our network of more than 85 offices in over 25 countries.

Named to the 2020 Fortune 100 Best Companies to Work For® list, Protiviti has served more than 60% of Fortune 1000 and 35% of Fortune Global 500 companies. The firm also works with smaller, growing companies, including those looking to go public, as well as with government agencies. Protiviti is a wholly owned subsidiary of Robert Half (NYSE: RHI). Founded in 1948, Robert Half is a member of the S&P 500 index.

Protiviti partners with the National Association of Corporate Directors (NACD) to publish articles of interest to boardroom executives related to effective or emerging practices on the many aspects of risk oversight. As of January 2013, NACD has been publishing online contributed articles from Protiviti, with the content featured on https://blog.nacdonline.org/authors/42/. Twice per year, the six most recent issues of *Board Perspectives: Risk Oversight* are consolidated into a printed booklet that is co-branded with NACD. Protiviti also posts these articles at protiviti.com.

